

Statement of Joyce Davidson  
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For the Subcommittee on Trade  
of the House Ways and Means Committee

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of kits.

Unfortunately, needlecraft display models are very costly. I spend hundreds of thousands of dollars a year on display models. Our company division does make an effort to sell them after their display use ends, but many are stolen or simply taken home by the employees. Many are also soiled or damaged quickly from customer handling. Due to this and the undeniable fact that the purchasing of finished products is not the intent of our customers, we can only consider the display models as a major capital expense. It is an expense that, though necessary, causes no end of debate and friction among the executives in our division. Their cost limits the amount that we would like to purchase, despite their obvious advertising qualities.

It is for these reasons that I have come before you to testify on behalf of this bill, which intends to relieve the duties imposed upon needlecraft display models. Less costly display models would definitely be a much needed shot in the arm to our craft business and others like us. Display model costs are the current limiting factor in our growth. A duty suspension would help everyone connected with the needlecraft industry and hurt no one. I thank you.